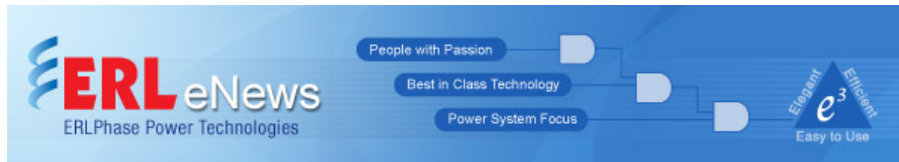


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October 2017 Update

ERLPhase Power Technologies

With autumn in full swing we've welcomed several new staff and enjoyed connecting with customers at many conferences...

TESLA User Group Meeting



Thanks to our partners, Gorman Company, for helping us host a user group meeting in September for our customers in the vicinity of Tempe, AZ. Training focused on RecordGraph software as well as 61850 and GOOSE triggering of TESLA. A few times each year we try to hold user group meetings in various locations, convenient to our customers, as an opportunity to share information and provide training. The sessions are meant to be as interactive as possible, with product usage tips, as well as insights from our management team, and most importantly a multi-way dialogue to share field-based learning. Let us know if you have ideas for a meeting in your area.

Hungarian Electrotechnical Association Conference

In mid September we exhibited with Infoware at the largest power conference in Hungary. Together we demonstrated a cabinet that integrated Infoware equipment communicating with the TESLA 4000 using IEC-61850. Industrial customers in Hungary require stable power to their manufacturing process, and are interested in TESLA solutions to help manage voltage fluctuations at the main facility feeds. Infoware is a valuable partner with the experience and knowledge to develop solutions that fit the needs of both power providers and users in this area.

Learn more about the [Hungarian Electrotechnical Conference](#).



Texas Renewable Energy Summit



September 18-20, ERLPhase exhibited at the Texas Renewable Energy Summit in Austin, Texas, which was a gathering of the renewable energy community. We enjoyed meeting with customers and attending wind and solar seminars.

Learn more at [Texas Renewable Energy Summit website](#).

NASPI Work Group Meeting & Vendor Show

At the end of September, ERLPhase participated at the NASPI work group meeting in Springfield, MA. On the afternoon of September 27, there was a technical workshop on power system oscillations in conjunction with the NERC Synchronized Measurement Subcommittee (SMS) and IEEE Power & Energy Society. The meeting also featured invited user experiences including synchrophasor implementation challenges, solutions, accomplishments and lessons learned. More information and work group presentations are available at the [NASPI website](#).

Cigre Winnipeg



September 30 to October 6, our home town of Winnipeg welcomed members of the worldwide community of electric power system engineers for CIGRE 2017. At the ERLPhase booth we enjoyed meeting with customers about their current systems challenges they face in years ahead.

Learn more at the [CIGRE 2017 website](#).

North Carolina Electric Coop Conference



Thanks to all the coops who visited ERLPhase at the North Carolina Tech Conference at the end of August in North Myrtle Beach, South Carolina.

Learn more about this important conference at [North Carolina Tech Conference website](#).

B-PRO 4000 for Distribution



The B-PRO 4000 Bus Protection Relay is ideal for distribution applications at small or medium sized utilities. We have recently released an app note, outlining its use in distribution applications, in various arrangements:

- single-bus single-breaker
- double-bus with tie breaker

- main and transfer bus arrangement
- double-bus single-breaker arrangement
- breaker and a half arrangement
- double-bus double-breaker arrangement



Read full [Features and Advantages of B-PRO 4000 in Distribution Applications](#) application note.

Welcome Jaime Ayala



Jaime has over 25 years experience in the power industry and is looking forward to helping ERLPhase become a significant and respected player in the global, digital substation arena. Based out of the greater Omaha area, he is a Field Applications Engineer fluent in both English and Spanish, and will work with ERLPhase customers in any English or Spanish speaking countries/markets. Jaime joins us with a wide range of experience, in areas covering electrical transmission and distribution planning, substation design, standby generation and paralleling controls, protective relaying and SCADA, nuclear power plant systems engineering, and manufacturing/industrial automation. When not working, you'll find Jaime playing guitar, fishing, hunting or riding motorcycles.

Hello Again April Pennington



This summer we happily welcomed back April Pennington as the Sales Manager for the Pacific Northwest, Northern California, The Dakotas, Minnesota, Utah, and Nebraska. April returned to ERLPhase after several years away and is enjoying her ongoing work with power engineers at utilities in the northwest region. Watch for her at upcoming conferences including the IA/NE System Protection and Substation Conference in Omaha, the Western Protective Relay

Welcome Jorge Figueroa



Mr. Jorge Figueroa has joined ERL Phase as Sales and Application Engineer for Latin America. He will be based in Honduras providing technical support and taking over sales responsibilities in the region. Mr. Figueroa is an electrical and industrial engineer with a background in power systems and experience in corporate sales. He brings more than 20 years of experience including roles with international companies including Siemens, ABB, Eaton and Philips Lighting.

Bye Bye Summer

Who can name these smiling faces from our production and sales teams? Lots of fun at our annual staff BBQ in Winnipeg...



Upcoming Events

IA/NE Iowa/Nebraska Substation & System Protection Conference

Oct 10-12, 2017

Omaha, NE

Visit our booth!

[Learn more about IA/NE Substation & System Protection Conference](#)

Western Protective Relay Conference

Oct 17-19, 2017

Spokane, WA

Visit us in booth #20!

MIPSYCON

Nov 7-9, 2017

Saint Paul, MN

Visit our booth!

[Learn more about MIPSYCON](#)

Southern African Power System Protection & Automation Conference

Nov 8-10, 2017

Ekurhuleni, South Africa

ERLPhase presents "Enhanced Distance Protection for Series Compensated Transmission Lines"

DistribuTECH

Jan 23-25, 2018

San Antonio, TX

Visit us at booth #904!

[Learn more about DistribuTECH](#)

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