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SUBJECT: TESLA POWER SYSTEM RECORDERS

Our TESLA 4000 recorders have now been in production and shipping to customers for over two years. This new hardware platform has proved to be reliable and has been embraced by many existing and new users. Many of our existing customers have migrated to using the newer TESLA 4000 recorder for its new features and increased processing resources. As a result of the increased volume and success, our recorder inventory and production emphasis has shifted to this newer TESLA recorder.

Over the next few months, ERLPhase will be transitioning production away from the existing TESLA 3000 with the primary emphasis being support of existing installed base and accommodation of our market leading 10 year warranty.

Easy customer transition to the TESLA 4000 is designed into this newer product, with full fit, form, and functionality of previous models. The TESLA 4000 is the same size, has identical terminations, and utilizes the same input modules as the TESLA 2000 and 3000 recorders. Also, the latest release of TESLA Control Panel Software is backward compatible with all previous TESLA recorders.

For those that have not yet experienced the new TESLA 4000, we invite you to contact one of our sales managers listed at <http://www.erlphase.com/contact.php?ID=sales> to discuss how we can assist your needs. The TESLA 4000 will be available with options to suit your financial and technical requirements.

ERLPhase continues to invest in new product development as our commitment to provide customer solutions. Our designers have been very busy, and over the course of the next year, we will be broadening our TESLA recorder family with planned releases of TESLA Lite and TESLA PMU.

We truly appreciate your continued business and look forward to supporting your seamless transition to the newer recorder products. We look forward to working with you on upcoming projects.

Respectfully yours,
ERLPhase Power Technologies Ltd.